

TAZAMA PIPELINES LIMITED



TPL-301-0926-TA-001 SOLICITATION OF A TRANSACTION ADVISOR TO PROVIDE CONSULTANCY SERVICES TO THE GOVERNMENT OF THE UNITED REPUBLIC OF TANZANIA, THE GOVERNMENT OF THE REPUBLIC OF ZAMBIA AND TAZAMA PIPELINES LIMITED FOR ENGAGEMENT OF PROJECT DEVELOPER.

ADDENDUM NO. 1

DATE: 20th October 2026

TO: ALL PROSPECTIVE CONSULTANTS

TAZAMA Pipelines Limited refers to the above captioned Tender.

This **Addendum No. 1** is issued to provide the clarifications to queries relating to the engagement of a Transaction Advisor.

1.0 Responses to the Bidders Queries relating to hire of a Transaction Advisor

Table 1

Question	Clarification
1.1 The TOR refers to a "Best Evaluated Bid" and a "Bid Evaluation Report". Please confirm the status of the Developer procurement.	The Procuring Entity (PE) has expressed its intention to award the tender to the identified developer.
1.2 Please confirm from a technical point what has been completed - has only a Feasibility Study been completed or has a complete FEED been conducted that needs to be reviewed? If only a feasibility study has been conducted, must we allow for the review of a FEED study as well?	Basic Engineering design are available. The FEED will be undertaken by the developer once awarded.
1.3 Can access to the existing data-room be shared prior to contract award to determine the level of effort required for the information reviews?	No and not at this moment. The appropriate data and information will be shared after award. However, the Transaction Advisor is expected to undertake own research in terms of validating the feasibility study and deriving applicable parameters.
1.4 To model cannibalisation and the impact on fuel prices, will the Client provide TAZAMA's historical financial statements, tariffs and throughput? Will it provide the	No and not at this moment. The Transaction Advisor is expected to research and derive own appropriate data for use in the

fuel price build-up formulas used by EWURA (Tanzania) and ERB (Zambia)?	development of the financial model. The Transaction Advisor's financial model will then be the basis for assessing the potential developer's model and at this time, TAZAMA's parameters will be shared.
1.5 The definition of Project Agreements lists about 14 agreements, but the deliverables name only the Concession, Substitution/Direct and Interface Agreements. Please confirm which agreements the TA must draft and which it only reviews. Who holds the pen on the Host Government Agreement? What role do the Attorneys General / OAG of each country play?	The 14 agreements are as follows: Host Government Agreement, Concession Agreement, Early Works Agreement, Direct Agreement, Substitution Agreement, Interface Agreement, Shareholders' Agreement where applicable, O&M Agreement, Service Level Agreement, Land Access Agreements, Implementation Agreement, Government Support Agreement, tariff and payment-related agreements, and any other ancillary agreements. The Transaction Advisor (TA) will be expected to review the draft Host Government Agreement and draft the rest as guided by the Procuring Entity. The Attorney General's role will be to vet the documents.
1.6 The Inception Report is due 5 working days after the inception meeting (TOR 7.0(a)) but 15 working days after kick-off (Table 01). Which applies? Are the "30/35/40 working days" in Table 01 counted from kick-off or from the previous deliverable?	The Transaction advisor will be issued with necessary documents just after award and will be given fifteen (15) days to review prior to the inception meeting. The inception meeting is expected to raise questions which the Advisor is expected to incorporate in the report that is why five (5) days after the meeting have been allocated.
1.7 Please confirm the number of hard copies (12 per report). Does this apply to draft agreements and monthly reports, and to which address(es)? Which deliverables does "items (ii) to (ix)" refer to for the Gantt chart?	The number of copies should be six (6)
1.8 Does a Government economic model already exist ("review and assist in preparation and utilization of the economic model")? Will the Developer's financial model be provided unlocked?	The Transaction Advisor is expected to research and derive own economic parameters, develop the model and compare it with that of the potential developer.
1.9 Is the TA expected to run its own hydraulic simulations, or to review the Developer's?	Yes, the Transaction Advisor is expected to run its own

	simulations and provide an opinion.
1.10 Please define the "Attachment and Exposure Visits" for 10 Government officials: number of trips, destinations (domestic or international), duration, and who arranges them. Is this part of the TA's services?	N/A
1.11 Will the Client provide office space, meeting rooms and local transport in Dar es Salaam, Lusaka and Ndola during negotiations? Will it provide counterpart staff?	The Transaction Advisor is expected to provide own Meeting Room and Transport in both Countries. No counterpart staff will be provided.
1.12 Must proof of payment of the solicitation fee be included in the proposal?	Yes, please attach it for ease of reference.
1.13 The scoring for K-1 Team Leader conflicts. The PDS gives 3 / 10 / 2 points (total 15). TOR Table 02 gives 4.5 / 12 / 2 (18.5) but still states a total of 15. The sub-points for general qualifications (3+1+1+1 = 6) are also more than the 3 points allowed. Which table governs, and how are the sub-points allocated?	The scores under TOR page 82 to read as follows; General Qualifications 3, Adequacy for the Assignment 10, Relevant Experience 2, totaling to 15
1.14 The K-1 Team Leader / PPP Transaction Director must hold a Bachelor's in Mechanical or a related engineering field and a Master's in Mechanical or Civil Engineering. Senior transaction directors often hold finance, economics or law degrees with an MBA or CFA.	For this project, we desire the Lead to have an Engineering qualification.
1.15 On local content: How are the 5 points scored?	This is the discretion of the Evaluation Committee and marks will be categorized and allocated fairly and all bidders will be assessed appropriate with equal treatment.
1.16 The page-limit column is blank. Please confirm that the Technical Proposal and its forms have no page limits.	This criterion is open. The Technical Proposal have no page Limit.
1.17 GCC 52 and SCC 27 make this a fixed lump-sum contract with no reimbursables. But TOR 6.1 says the TA "will be paid as they come to perform a specific task", and TOR 6.2 links payment to approved monthly timesheets. Please confirm that payment is a lump sum against the Table 03 milestones, and that timesheets are for reporting only.	The budget for the assignment is fixed and payment is lumpsum but in accordance with the break down per stage of the consultancy.
1.18 The tax rules contradict each other. ITC 20.1 says local taxes are not included in the price and are not evaluated. ITC 38.2 says evaluation includes all local taxes. FIN-1 says the price is "exclusive of local taxes". FIN-2 and FIN-3 say remuneration is "inclusive of all applicable taxes except VAT". Please confirm one rule: is the evaluated price inclusive of all taxes except VAT?	Local taxes and VAT (were applicable) to be included in the total Bid Price.

1.19 Several clauses refer to "the addresses in the Terms of Reference", but the TOR contains no address. Please confirm the delivery address (TAZAMA House, 4487 Moffat Road, Ndola) and the opening venue (5th floor boardroom).	The bid shall be submitted to the TAZAMA Pipelines Limited Head Office in Ndola at TAZAMA House, 4487 Moffat Road, Ndola. The bid shall be placed in the Tender Box.
1.20 "Procurement Reference Number: RP/25/0001", which differs from TPL-301-0926-TA-001. The project title also differs slightly between the cover page and the envelope wording. Which reference and wording should appear on envelopes and forms.	The Procurement Reference No. is TPL-301-0926-TA-001. The project title to read as follows "SOLICITATION OF A TRANSACTION ADVISOR TO PROVIDE CONSULTANCY SERVICES TO THE GOVERNMENT OF THE UNITED REPUBLIC OF TANZANIA, THE GOVERNMENT OF THE REPUBLIC OF ZAMBIA AND TAZAMA PIPELINES LIMITED FOR ENGAGEMENT OF PROJECT DEVELOPER REGARDING THE 1. FINANCING, DESIGNING, DEVELOPING, CONSTRUCTION, COMMISSIONING, OPERATION, MANAGEMENT AND TRANSFER OF THE REFINED MULTI PETROLEUM PRODUCTS PIPELINE SYSTEM FROM DAR ES SALAAM IN THE UNITED REPUBLIC OF TANZANIA TO NDOLA IN THE REPUBLIC OF ZAMBIA AND 2. FINANCING, DESIGNING AND UPGRADING THE EXISTING TAZAMA PIPELINE FROM DAR ES SALAAM IN THE UNITED REPUBLIC OF TANZANIA TO NDOLA IN THE REPUBLIC OF ZAMBIA"
1.21 In light of the above clarifications, we respectfully request an extension of the submission deadline. Following receipt of your responses to the clarification requests, which, as stipulated in the tender, may take up to three working days, additional time will be required to finalise the proposal, print the required documentation and compile the hard-copy submission. We would greatly appreciate your consideration of this request and the granting of a reasonable extension to allow us to prepare and submit a complete and compliant proposal.	The Tender has been extended from 23rdOctober to 30th October,2026 at 10:00 Hours (Zambian Time).

All other terms and conditions in the advert remain unchanged.

TAZAMA PIPELINES LIMITED

A handwritten signature in purple ink, appearing to be a stylized 'Q' or similar character.

For/Manager, Procurement & Supplies